



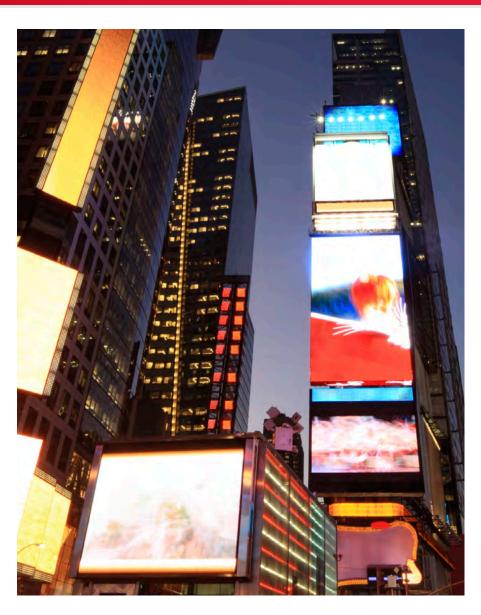
2016







EDITORIAL MISSION



Be the premier online destination for consumer marketing and retail executives seeking to differentiate their brands in bold ways and to form strong connections and brand impressions with customers.

DigitalSignageToday.com reports on news, events, trends and people in the digital signage and digital-out-of-home (DOOH) industries; we cover:

- Hardware & software innovation
- Advertising concepts
- Content creation & management
- Networks
- Customer experience
- Program management
- Performance/ROI delivery and measurement

Our coverage also dives deep into such leading vertical end markets for digital signage as:

- Entertainment
- Retail
- Restaurants
- Healthcare
- Transportation
- Travel
- Sports and much more



EDITORIAL TEAM

EDITOR



Christopher Hall spent a decade working as a freelance writer and newspaper reporter before coming on board with Networld Media Group in 2009, and has been the editor of DigitalSignageToday since early 2010. He has written white papers and features for other publications in the Networld Media Group family including KioskMarketplace, MobilePaymentsToday, SelfServiceWorld and RetailCustomerExperience.

CONTRIBUTOR NETWORK

- Digital Signage and the Customer Experience | Jim Stoklosa, InReality
- Selling Digital VS Traditional Menu Boards | Scott Sharon, Vertigo Group USA
- Digital Signage Profit Points | Jeff Hastings, BrightSign
- Strategic Digital Signage | David Little, Keywest Technology
- Digital Billboards on the Move | Darrin Friskney, Watchfire Signs
- Digital Signage: It's Not Just for Retail Anymore | Sean Matthews, Visix
- The Converging Worlds of NFC and Mobile | Steven Gurley, Pyrim Technologies
- Watching Digital Signage | Barry Pearman, Watchfire
- Digital Signage: A Comprehensive Solution | Steve Acquista, DT Research
- Digital Signage in the Workplace | Frank Kenna, The Marlin Company
- Media Networks: Practices and Strategy | Paul Flanigan, Pro-Motion Technology Group
- Signage Insights from a Marketer | Jon Parks, Avnet Brilliant Digital Signage
- Ad-Based DOOH Network Perspective | Joe Matriss, Park Cast Network
- An Integrated View of Digital Signage | Loren Bucklin, Connectedsign
- Speaking from a Content POV | Don Pierson, Flypaper Studio
- Fresh Perspectives | Larry Zoll, Sensory Interactive
- Vital Signs: Digital Signage News and Views | Ben Stagg, Vital Media
- Intelligent Digital Signage | Jose Avalos, Intel
- Powering Brand Messaging with Screenmedia | Matt Schmitt, Reflect
- The Digital Signage Spectrum | Bill Yackey, Industry Observer and former DigitalSignageToday.com Editor





2016 EDITORIAL CALENDAR

Ask us about connecting your brand to any of these topics!

		3 ,	•	•	
JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
Top trends predicted for 2016 Retail digital signage at the NRF BIG Show How digital signage can drive retail sales Event Coverage: National Retail Federation Show	 Content management systems for digital signage Is content still king? How digital signage is reducing perceived wait at the DMV (and other gov't offices) 	 First 4K, now OLED? Keys to successful digital signage installations What's new at DSE Event Coverage: Digital Signage Expo 	Digital signage and the IoT Making the customer experience interactive How OOH companies are taking the lead in DOOH Event Coverage: ISA Expo	 Digital signage in the restaurant Looking ahead to ICX Summit Where does digital signage fit in omnichannel retail? Event Covergae: Nat'l Restaurant Assn. Show 	How integrators are making more from digital signage services Digital signage as AV play What's new at InfoComm Event Coverage: InfoComm Interactive Customer Experience (ICX) Summit
JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Creating demand with digital signage content Get ready for back to school: Digital signage in education Finding the right digital signage software	Smartphones are just small digital signage screens What's new in digital and social? How mobile and digital signage can work in tandem Event Coverage: CONNECT Mobile Innovation Summit	The growth of drive-thru digital menu boards Keys to dayparting and digital signage Where digital signage and fast casual meet	 Digital signage and the weather Digital signage and ROI Creating restaurant experiences with digital signage 	How retailers can upsell with digital signage Reducing perceived wait times during the holiday shopping season Training your seasonal staff with digital signage	 Top digital signage trends and stories of 2016 Looking ahead at 2017 Digital signage in sports stadia (to tie-in w/Super Bowl and college fb bowl season)

Editorial calendar is subject to change.

Send press releases and news to pr@networldmediagroup.com.



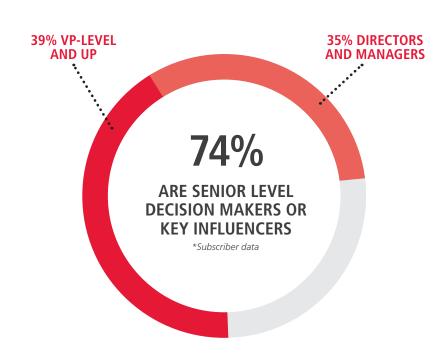
AUDIENCE PROFILE



MONTHLY SITE AVERAGES

108,164 page views **53,184** visits 32,219 unique visitors

12-months ending 8/31/2015 (Google Analytics)





SUBSCRIBERS AND FOLLOWERS

29,000+ email newsletter subscribers

17,100+ social media followers

As of 9/3/2015, Includes Twitter, LinkedIn, Facebook,



A HIGHLY ENGAGED AUDIENCE THAT TAKES ACTION

shared or discussed content with **76%**

64% visited an advertiser's website

requested additional information from an advertiser 33%

visited an advertiser's booth at a 23% tradeshow

recommended the purchase of an advertiser's product/service 20%

*Subscriber survey (Q. Which of these actions have you taken as a result of visiting our site?)



AUDIENCE PROFILE

COMPANIES REPRESENTED IN OUR AUDIENCE INCLUDE:

- 7-Fleven
- Academy Sports + Outdoors
- Ahold USA
- American Airlines
- American Honda Motor Co.
- Amtrak
- Apple
- Arizona Cardinals
- Bank of America
- BB&T
- Bed Bath & Beyond
- Best Buy
- BI's Wholesale Club
- Buffalo Wild Wings
- Cabela's
- Capital One
- CarMax
- Carnival Cruise Lines
- Chick-fil-A
- Children's Hospital of Philadelphia
- Children's Medical Center Dallas
- Chipotle Mexican Grill

- Citibank
- City of Phoenix
- Coca-Cola Enterprises
- Continental Airlines
- CVS Caremark
- Dallas Area Rapid Transit
- Dick's Sporting Goods
- Disney Parks and Resorts
- Domino's Pizza
- Dunkin' Donuts
- FedEx
- Golden Nugget Casinos
- Helzberg Diamonds
- Hilton Hotels
- Home Depot
- Indiana University
- JCPenney
- JPMorgan Chase Bank
- Kroger
- LifeWay Christian Stores
- Little Caesars
- Macy's

- Marriott Hotels
- Mayo Clinic
- McDonald's
- MGM Resorts International
- Michigan State University
- Morgan Stanley Bank
- Office Depot
- Panera Bread
- Papa John's
- PepsiCo
- Publix
- RaceTrac Petroleum
- Regal Entertainment Group
- Rite Aid
- Safeway
- Smithsonian Institution
- Sonic Drive-In
- Sony Pictures Entertainment
- Speedway SuperAmerica LLC
- St. Luke's Hospital & Health Network
- Starbucks Coffee
- Stony Brook University Medical

Center

- Subway
- Target
- TD Bank
- Texas A&M University
- TIX
- U.S. Department of Education
- U.S. Department of Veterans Affairs
- United Airlines
- Universal Parks and Resorts
- University of Florida
- University of Southern California
- University of Texas
- Walgreen
- Walmart
- Washington Metropolitan Area Transit Authority
- Wells Fargo
- Yum! Restaurants International



CORE PROGRAM

A Core Program is your springboard to a successful marketing campaign on DigitalSignageToday.com and puts your company at the fingertips of potential buyers as they browse our Supplier Directory. It provides you with both brand awareness and lead generation opportunities.

The Core Program includes these key elements:

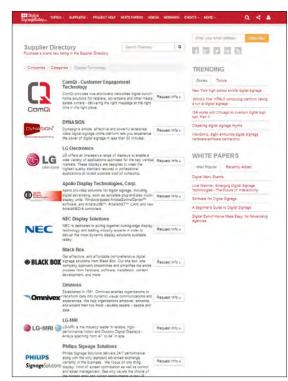
COMPANY SHOWCASE



PRODUCT/SERVICES SHOWCASE



SUPPLIER DIRECTORY LISTING





CORE PROGRAM

	PREMIUM	ENHANCED	BASIC
COMPANY SHOWCASE	1		
Company Overview	• 500 word limit	• 250 word limit	• 100 word limit
Contact Info (mailing address and phone number)	•	•	•
Contact Form for LeadGen	•	•	•
Link to your Website	•	•	
Links to your Social Media pages (Facebook, Google+, LinkedIn, Pinterest, Twitter, YouTube)	•	•	
Featured Product widget	•	•	
Featured Publications widget	•	•	
PRODUCT/SERVICE SHOWCASES			
Number of Products/Services (maximum)	8	4	0
SUPPLIER DIRECTORY LISTING			
Number of Categories (maximum)	4	2	1
LEAD GENERATION			
Company RFI's These leads are generated when a user visits your Company Showcase and uses the contact form on the page to submit a request for information (RFI) about your offerings. We send these leads only to you.	•	•	•
RFD's (Requests for Download) These leads are generated when a site user downloads a publication that you sponsor from our White Paper Directory.	•	•	
Site RFI's These leads are generated via the Project Help / Easy Source form on our sites. When a user completes this form, we send the lead to all advertisers with a qualifying program.	•		



EMAIL MARKETING

Email marketing is still one of the most cost-effective ways to reach your target audience. We give you several options for delivering your message directly to the inbox of thousands of industry professionals.

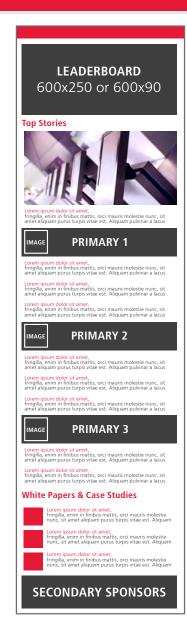
E-MAIL NEWS ALERTS

We have an ad opportunity for almost any budget in our Email News Alerts that are delivered three times a week (M/W/F) to our 29,000+ subscribers.

Ad Unit	Ad Type	Specifications
Leaderboard	Image	Ad Size: 600x250 pixels or 600x90 pixels; Maximum File Size: 75KB; Accepted Formats: GIF, PNG or JPG
Primary 1	Image + Text	One 120x120 pixels image/logo; Headline: 50 characters (max. including spaces) with link; Body: 240 characters (max. including spaces)
Primary 2	Image + Text	One 120x120 pixels image/logo; Headline: 50 characters (max. including spaces) with link; Body: 240 characters (max. including spaces)
Primary 3	Image + Text	One 120x120 pixels image/logo; Headline: 50 characters (max. including spaces) with link; Body: 240 characters (max. including spaces)
Secondary	Text	Headline: 50 characters (max. including spaces) with link; Body: 140 characters (max. including spaces)

E-BLASTS

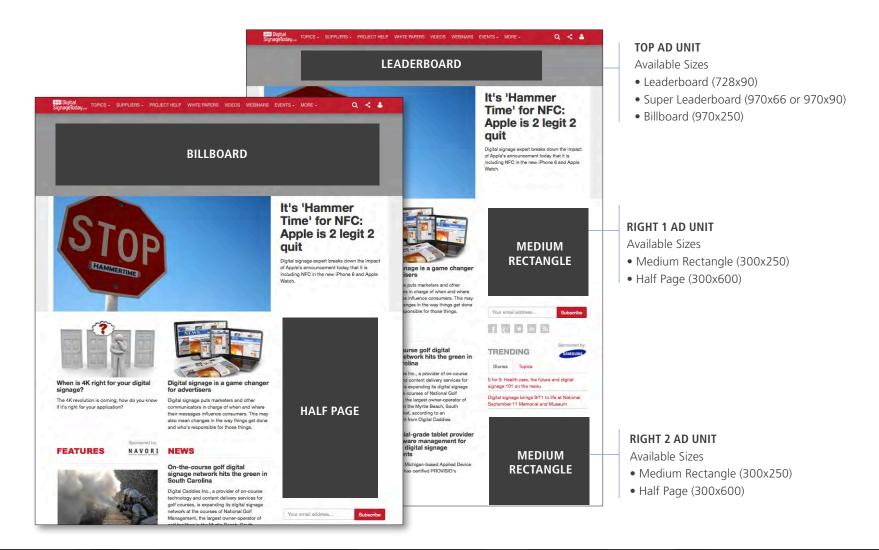
Deliver your customized message to 22,000+ subscribers who have opted in to receive promotional messages from our advertisers and partners. You provide the subject line, copy, images and HTML code or, for an additional fee, we can develop a custom email message for you.





BANNER ADS

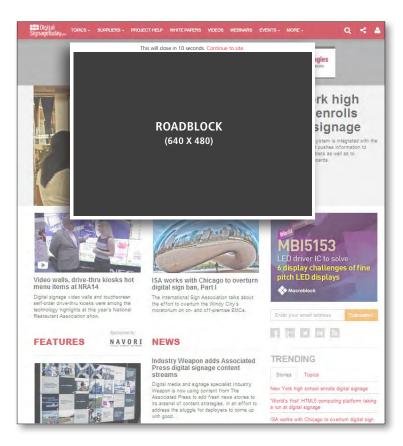
Want our readers to recognize and remember your brand? Let us work with you to build a banner campaign designed to meet your marketing objectives and stay within your budget.





ROADBLOCK/SPEEDBUMP ADS

Make a big impression on our audience in a short period of time with these hard-to-miss weekly ad opportunities.



ROADBLOCKS

Roadblock ads typically serve when a user enters the site for the first time each day. The ad stays visible for 10 seconds or until the user closes the roadblock window.



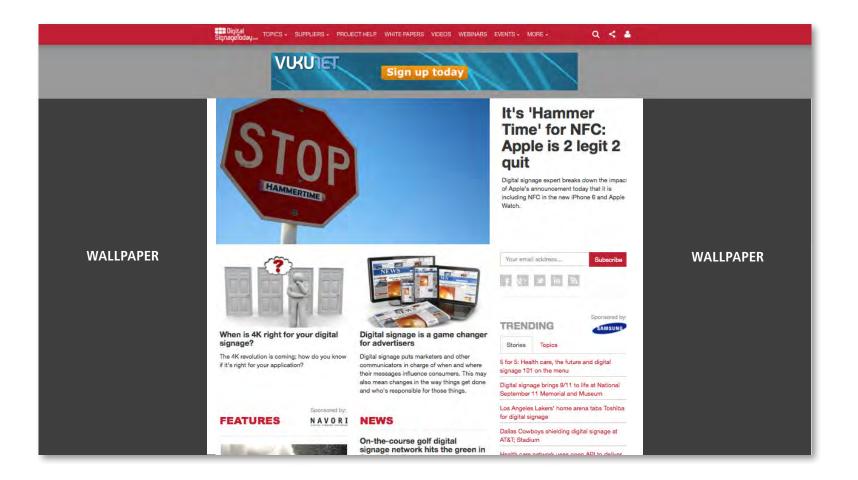
SPEEDBUMPS

Speedbump ads appear within the body of feature articles. They will naturally pass through the reader's field of vision as they scroll through the article.



WALLPAPER ADS

Talk about making an impression! With Wallpaper ads your brand is displayed prominently on both sides of the page. Wallpaper ads serve on each home, article, news and blog page view. (Not served on mobile devices.) Ask your Account Executive for complete ad specs.





VIDEO PRE-ROLL ADS

AN EXCLUSIVE AND HIGHLY EFFECTIVE **BRANDING OPPORTUNITY**

A pre-roll ad is a 15-30 second promotional video that automatically plays before the video that the viewer clicked to watch. If you've ever watched videos on YouTube – and you probably have – you have encountered pre-roll video ads many times.

Brand recall is

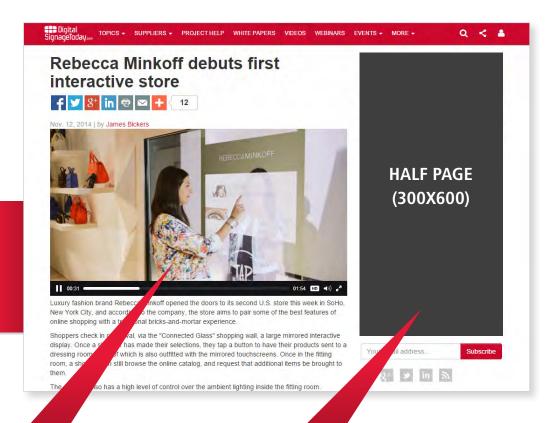
3.5X HIGHER

for pre-rolls compared to banner ads.

Source: http://www.yume.com/whatmatters/

Pre-roll ads on DigitalSignageToday.com are available on an exclusive basis to one advertiser per calendar month. Just pick your month and every time a user plays a video from our gallery, they will see your pre-roll ad first.1

In addition, you can provide a half-page (300x600) banner ad to be displayed next to the video player. This will ensure great exposure for your brand even if the user clicks to skip your pre-roll ad after five seconds.



Your pre-roll ad will play automatically before each video our users watch.

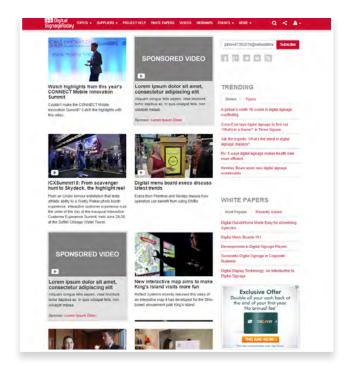
Your large banner ad next to the video player ensures maximum brand exposure.

¹Pre-roll ads will not play before videos that are sponsored by other advertisers.



SPONSORED VIDEO

Videos are great for product demos, success stories, tutorials, interviews and more. If your company has spent the time and money to create such a video, we can help you maximize that investment by exposing it to the right audience.



VIDEO GALLERY

Sponsored videos rotate randomly in six different slots throughout the video gallery.



VIDEO PLAYER

When a sponsored video is played, the sponsor's logo appears above the player and a contact form allows users to request more info from the sponsor.

NEED VIDEO? We can help you create one tailored to your needs.



SPECIAL PUBLICATIONS

When you partner with DigitalSignageToday.com to create custom content assets, you get:

- Credibility in the marketplace,
- Knowledge and support from known industry experts,
- Access to production professionals writers, designers, videographers, online event producers, moderators, etc. — plus:
- Budget-friendly promotion and lead generation against DigitalSignageToday.com's large, exclusive audience of DOOH marketing and signage industry executives, senior decision makers and influencers.

Popular content types include:

- Guide: everything your target demographic needs to know about a particular subject presented in a single comprehensive guide.
- White Paper: specific topic of interest to your target demographic presented in a subjective/op-ed style.
- Case Study: detailed look at a specific company's innovative and successful approach or process.
- Infographic: large quantity of information presented in a concise, creative, and visual way.





TOPIC CENTERS

DigitalSignageToday.com Topic Centers offer lead generation against custom sponsored and other content assets. Select from such popular topic areas as 3D digital signage, audience measurement, banks/financial, cloud-based digital signage, content management, corporate communication, customer experience, digital billboards, display technology, distributors/resellers, DOOH advertising, education/schools, entertainment venues, hardware, healthcare/hospitals, hotels, installation/integration, interactive/touchscreen, LED signs, menu boards, mobile interactivity, outdoor signage, restaurants, retail, software, transportation/travel, trends/statistics and wayfinding.

THOUGHT LEADERSHIP PROGRAMS

	EXCLUSIVE	PRIMARY	SECONDARY
TOPIC CENTER			
Logo and brief company description at top of right column	•	•	
Banner Ad: Top Leaderboard (728x90)	•	•	
Banner Ad: Right 1 Half Page (300x600)	•	•	
Banner Ad: Right 2 Medium Rectangle (300x250)			•
Wallpaper Ad	•		
Featured Publications – Position A	•	•	
Featured Publications – Position B	•	•	
Featured Publications – Position C	•		•
Featured Topic Widget Shows in Topics dropdown menu from main navigation and in right column on Home, Articles, News, Blogs, Videos, Photos, White Paper Directory and other pages	• 4 weeks per year	2 weeks per year	
SPECIAL PUBLICATIONS			
Guide (10-20 pages) Topic must be closely related to the sponsored Topic Center.	•		
White Paper or Case Study (2-5 pages)	•	•	
Lead Generation Sponsor gets contact info of all users who download their publications.	•	•	



WHAT A WEBINAR CAN DO FOR YOUR BUSINESS

- Position you as a thought leader and increase your brand awareness
- Generate strong, qualified sales leads
- Educate the market about your products and services

YOU PROVIDE THE CONTENT AND THE SPEAKERS, WE PROVIDE EVERYTHING ELSE...

Production – We guide you through the process and work with your speakers to ensure your webinar is well-crafted for the audience.

Moderator – A member of our editorial team will welcome the audience, introduce speakers and facilitate the Q&A session at the end of the webinar.

Promotion – We drive registrations for your webinar through an aggressive promotion campaign that includes (at a minimum):

- 3 E-blasts prior to the live webinar
- 1 E-blast one week after the live webinar driving traffic to the on-demand version
- 6 Email News Alert sponsorships prior to the live webinar

- Social media posts
- Prominent links on our home page
- Inclusion in guarterly webinar reminder email

Registration / Reminders – Users register for the webinar on our site and immediately receive an email enabling them to guickly add the webinar to their calendar. About 24 hours before the live webinar, we'll email a reminder to all registrants to encourage their attendance.

On-Demand Hosting – After the live webinar, we host the recording on our site for registered users to view at their convenience. With your approval, we will also place a PDF of the slide deck in our White Paper Directory where it can be downloaded by registered site users and generate additional leads for you.

Lead Generation – We send you the contact information of everyone who registers for the live event, views the on-demand recording or downloads the slide deck.



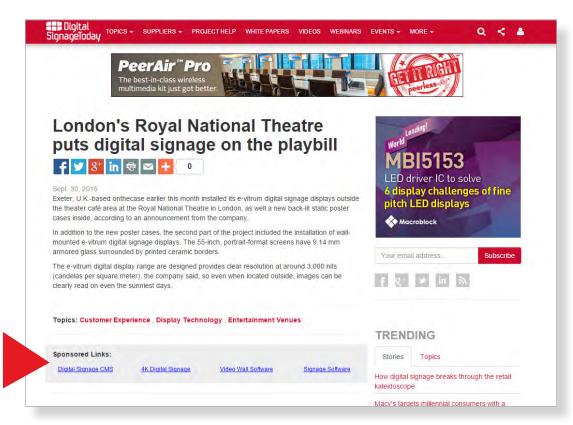
SPONSORED KEYWORD LINKS

Sponsored Keyword Links are affordable text ads that get lots of impressions because they appear at the end of every article, news item and blog post.

For your ad, you can select a keyword phrase (up to 20 characters, including spaces) that's related to your business and link it anywhere you want, including:

- Your website
- Your Company Showcase on our site
- Your White Papers or Case Studies

Sponsored Keyword Links







CONNECT MOBILE INNOVATION SUMMIT

With a slogan of "Think Mobile First," MobilePaymentsToday.com and RetailCustomerExperience.com have joined forces to convene the fourth annual customer experience gathering - a live business networking and social event where executives from both business and technology functions at retail and restaurant enterprises meet up to exchange ideas and make new connections. Multiple sponsorship levels – platinum, gold and silver – plus special opportunities such as room drops and strategic product placements ensure that marketers can participate in this highly reviewed industry event at virtually any budget level.



INTERACTIVE CUSTOMER EXPERIENCE SUMMIT

Explore many of the technologies available to businesses – retail, hospitality, travel, restaurants, healthcare and more – for engaging customers. ICX Summit will cover the landscape from kiosks to digital signage to mobile and beyond to give attendees insights they can put in action now to deliver outstanding interactive customer experiences. Multiple sponsorship levels – platinum, gold, silver and associate – plus special opportunities such as room drops and strategic product placements ensure that marketers can participate in this highly reviewed industry event at virtually any budget level.





EXECUTIVE SUMMITS

RESTAURANT FRANCHISING & INNOVATION SUMMIT

Some of the fastest growing chains in the restaurant industry are the ones embracing innovation in many different areas of their business. From experience innovation to kitchen innovation to menu innovation and more, the Restaurant Franchising & Innovation Summit will look at how limitedservice chains can leverage innovation in its many forms as a catalyst for franchise expansion. Multiple sponsorship opportunities will be available to connect companies with innovative products and solutions to the franchise executives in attendance.





CUSTOM MARKETING SERVICES

Expand your marketing group's capabilities without adding staff. Networld Media Group offers outsourced marketing services in each of the following areas:

- Custom publishing and content creation
- Market research
- Video production
- Social media & public relations
- Web site development
- Print
- Direct mail
- Graphic design
- Lead nurturing and management
- Infographics

Networld Media Group creates press releases for companies as part of our custom services. We write, design and distribute your release to hundreds of media outlets on the newswire. Complete turnkey package is priced at \$595 per release.

Ask your media specialist for details.





CREATIVE SUBMISSION AND CONTACTS

CREATIVE INQUIRIES

If you have any questions or concerns about creative specifications and submission, please contact:

JENNIFER A. RECKTENWALD | DIRECTOR OF CLIENT SERVICES | jenniferr@networldmediagroup.com tel: 502.241.7545 ext. 139 | fax: 502.241.1385

ADVERTISING AND PACKAGE OPTIONS

LIZ MATNEY | DEMAND GENERATION MANAGER | lizadv@networldmediagroup.com toll free: 877.441.7545 | direct: 502.241.7545 ext 129 | fax: 502.241.1385 | 13100 Eastpoint Park Blvd. | Louisville, KY 40223 KATHY DOYLE | EXECUTIVE VICE PRESIDENT & PUBLISHER | kathyd@networldmediagroup.com

NETWORLD MEDIA GROUP | mediakit@networldmediagroup.com





















