



Thank you for your inquiry into X-STREAM! If you are serious about purchasing a touchless wash, please read all the information. I consider it an honor you are considering X-Stream and you will most often deal directly with me, the owner of X-Stream. No vice-presidents, staff or local distributors or run-around. You get me! This has proven most important to existing customers and seems exclusive to X-Stream in the industry.

In mid 2003, I laid out 3 major goals that I had to achieve regarding the X-Stream.

1. X-Stream had to have the POWER and PERFORMANCE to OUTSHINE all other touchless competitors.
2. X-Stream had to be built using No Custom Parts AND be easily owner maintained (no distributor required... worldwide).
3. The Factory Direct PRICE had to be tens of thousands below competitors.

Luckily, I was able to handsomely achieve those objectives. You will learn "how" as you read further.

This usually comes up in conversations with potential customers like yourself, therefore, I wish to share it with you now from the get go.. In a previous life as they say, I owned a chain of 45 convenience stores, which had 35 automatic car washes. I owned and operated about 80% of competitive machines such as LaserWash, Washworld, Ryko, MarkVII, Slant, Autec, etc. Those machines washed over 2,000,000 cars over 20 years. Therefore, when it was time to design the X-Stream, I knew what worked and more importantly...what did not! I had 3 techs on the payroll that could fix anything at the stores. However, when the washes went down, they usually could not repair them because of Custom Parts! Immensely frustrating. Repairs required locating 'their' distributor (because the factories would not sell parts directly to us) to order the service or the part, which was rarely 'next day'. Often we got charged for them to arrive, diagnose and later return because they never had the parts on their trucks, either! Tremendously expensive to operate this way and it IS how ALL X-Stream's competitors operate! You likely have no idea how much a machine can ultimately cost you in the long run because competitor's machines CAN NOT BE easily "owner maintained", HAVE CUSTOM PARTS and requires their distributors to do the repairs.

This is not the case with X-Stream. No Custom Parts and simplistic design means EZ owner maintained. Besides X-Stream's cleaning performance, most of our customers would tell you the next best thing about X-Stream is the ability to maintain it themselves. X-Stream was designed specifically for the owner operator. X-Stream will outperform its competitors and will save you tens of thousands in long-term ownership. You can do this!

I apologize if what remains is redundant because I am never certain how detailed someone reviews our website. The videos and X-Stream's performance contained on the website speak louder than print. Additionally, the in person demo of the X-Stream in action is always most impressive.

The features listed below individually and collectively are critical to touchless washing! These items, plus X-Stream's Power, Performance and Simplicity are 'exclusive' to X-Stream. They are NOT often individually, or collectively available on any other machine. See the enclosed 'Compare Us Chart'. Many of our customers use this Chart to ask competitors, "Why does your machine not have an on-board or any wheel cleaning system? How do you really 'clean the wheels without an 'on-board' wheel cleaning system"? Or, "Why is your machine with less features, tens of thousands more expensive than X-Stream"? You would be surprised at the answers they receive.

1. X-Stream has an "ON-board" Wheel Cleaner chemical application is STANDARD that 'finds' the tire and directly applies the chemical. Fact: 90% of competitive touchless washes do not offer an on-board wheel cleaning chemical application or wheel blasters. How do they clean a car without attempting to directly clean the wheels like X-Stream? They simply cannot. Therefore, X-Stream cleans better!

2. On-Board Wheel and Rocker Blasters thoroughly scour the toughest areas on the car! Blaster guns optional on many competitive washes that are floor mounted & activated at the entrance are useless. Simply squirting water on the rims BEFORE any soap is applied is completely ineffective especially compared to X-Stream's On-Board Blasters. Therefore, X-Stream cleans better!

In today's market, how could you consider a machine without dedicated wheel cleaning?

3. Dual Spray Arms IMPACTING at 45 degrees. You do not need a PH.D. to comprehend the importance of this feature. When you power-wash your deck, you do not spray directly at your feet. You need angle, lift and momentum for effective power-washing. X-Stream impacts surfaces that other washes do not touch, such as,

inside wheel wells, behind pick-up truck windows, front and back of side view mirrors. If other machines do not touch these areas, then, X-Stream cleans better!

4. High Pressure Impact that AGITATES the surface. Flat fan nozzles on competitive machines are nothing more than a 'mist' 18" away from the car's surface. Frankly, most garden hoses impact the surface more intensely than a flat fan nozzle! Our HIGH IMPACT nozzles will slice you open 2' away and are 'thunderous' when they hit the surface. You need ferocious surface AGITATION and HIGH IMPACT to clean the tough vehicles and problem areas. Most competitors do not agitate the surface. Therefore, X-Stream cleans better!

Don't wash it, *Power-Wash It!*

5. Separate chemical delivery nozzles for all applications ensure no co-mingling of chemicals on the X-Stream! But, other washes especially single arm 'L' machines co-mingle most chemicals through one arm. Segregated chemical delivery means, X-Stream cleans better!

6. Super-simplistic design, No Custom Parts, EZ owner maintained. If you have been in the car wash business longer than 5 minutes, you will most appreciate this aspect exclusive to X-Stream! Therefore, X-Stream *Save\$* you thousands in short and long-term ownership expenses!

So Simple, *"If You Can't Fix It, Mom Can!"*

7. Motor-less gantry! There are no motors of any kind inside the gantry, which is propelled externally! Inside the gantry, we move our dual arms IN & Out and rotate them 90 degrees via pneumatics. You will appreciate having no high voltage, transmissions, heavy-duty motors, gearboxes, drive shafts and actual 'tires' in your gantry! Therefore, X-Stream *Save\$* you thousands in short and long-term ownership expenses especially as the relate to drive trains and propulsion.

8. XRA-Remote Internet monitoring and management from any computer OR your web enabled cell phone. You can reset, monitor, diagnose, manage and re-program your wash yourself either at the wash, via computer or through any web based phone. If you use a computer or cell, it is as if you are standing directly in front of the machine!

9. Un-beatable Factory Direct PRICING with all these features is usually tens of thousands lower than competitors! *Buy It NOW* Pricing is also exclusive to X-Stream.

So, *Don't get \$OAKED when You BUY a Car Wash!*

Lastly, over 90% of ready buyers who demo an X-Stream purchase one, often because they never need to contact a manufacturer or distributor again. I hope you get to see one soon! We can be reached at 888-438-9787 ext. 1 with more questions. For ready buyers and international customers, I can be personally reached at 804-347-5838 to get a *Buy It NOW* quote.

Thank you for your attention.

Don Rennie, President

Feel the **POWER**... See the **Difference!**



Glass Car Wash Buildings
Express Tunnels
Site Design
COMBO Package Pricing!
(Distributor Inquiries Welcome)

Outperforms ALL Touchless Competitors!
**POWER, Performance
& PRICE!**



X-Stream Wash Systems, Inc.
719 Johnston Willis Dr.
Richmond, VA. 23236

Don Rennie, President
888-438-9787 ext. 1
804-347-5838 Direct

Your BEST Advantages!

- **Unequaled Cleaning Ability** from any Touchless Wash! **Friction-Like CLEAN without the Friction!**
- **Best PRICE & Value Available!** Includes Competitors' 'Options' Plus other Unique Design Features.
- **Wheel Cleaner 'FINDS' the Tires. & Wheel BLASTERS Assault Rims!**
- **No CUSTOM Parts! Super Simplistic Design Minimizes Downtime** with Quick Repairs. EZ Owner maintained!
- **Dual Spray Arm SPEED** Impact the Surface at 45 Degrees at 40 gpm.
- **Rotating 'Zero' Degree Nozzles** Provide Impact & Surface Agitation.
- **Wheel Cleaner, Triple Foam, HP Undercarriage are ALL Standard!**
- **Super Fast Wash Cycles** Substantially Outperform the Competition.
- **'XRA' Remote Programming, Diagnostics, Info Mgt. PLUS, Customize Washes from ANY Web-Based Cell Phone! Auto Home &**

www.x-streamwashsystems.com

The Industry's Top Performing Touchless Wash at...

***Factory Direct Pricing to You!**

Unless Otherwise Noted Prices Do NOT Include Factory Installation, Freight or any Applicable Taxes.
Generally, Factory Installation is Available at \$6,500 for the X-Stream Automatic and \$1,500 per Self-Serv Bay in N. America
Factory Installation Prices are DISCOUNTED for COMBO and Multiple Packages Purchased!

Below are Some Commonly Priced Deal Packages
 However, if you are buying within the next 60 days, CALL Directly for..

BUY It *NOW* Pricing!

X-Stream DUAL ARM Wash ONLY

<u>Deal 1</u>	"X-Series" Single Wash	"X-Series" Two Washes
Retail Price:	\$69,500!	\$139,000!
Direct PRICE:	\$62,995	\$119,995
U-\$ave	\$10,000!	\$25,505!

ADD: X-Stream Self Serv EQ:

Only **\$9,995** per Bay!
 (min 2 bays)
 What's Included: See Below!

Standard Wash Features:

Tire Sensing Wheel Cleaner System, ONBOARD!

X-Stream AGITATING IMPACT @ 40 gpm
 Dual High Pressure Arms- FAST Thru-put Rates
 Dual Step Pre-Soak Delivery

Wax/ Clearcoat Delivery
 Single Color Foam Application
 Low Pressure Undercarriage
 4 Additional Chemical Delivery Outputs
 Spot Free On-Board Arch
 20 "Sudden Impact" High Pressure Nozzles
 3-Light In-Bay Directional Signage
 Standard Floor Mounted Track
 Auto Home & Re-Set
 Vehicles Sizing
 Fully Programmable Computer w/ 5" Touch Screen
 Complete Operating Software Package
 Nylatron Wheels w/ Stainless Bearings
 X-Stream Graphics

Available "X-Series" Wash Options:

On-Board Wheel & Rocker Blasters
 Heated Pre-Soak/ Chemical Supply Tank
 TRIPLE Color Foam Application
 High Pressure Undercarriage
 10-Light In-Bay Instructional Menu Sign
 Deluxe Cantilever Track
 10" Touch Screen w/ XRA Internet Remote
 w/ Instant Fault Notifications
 Stainless Wheels w/ Sealed Stainless Bearings on S/S Rails
 Blowdown Freeze Protection
 Door Controls
 Virtual Vehicle Positioning
 Gantry & Track Neon Lighting
 Red & Green Bay Entry Light
 Track Heat

X-Stream's *BEST* DUAL ARM Wash ONLY

<u>Deal 1</u>	"2X-Series" Single Wash	"2X-Series" Two Washes
Retail Price:	\$85,500	\$169,000
Direct PRICE:	\$74,995	\$147,990
U-\$ave	\$10,505	\$21,010

ADD: X-Stream Self Serv EQ:

Only **\$9,995** per Bay!
 (min 2 bays) What's Included: See Below!
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Standard Wash Features:

Tire Sensing Wheel Cleaner System, ONBOARD!

Wheel & Rocker Blasters, ONBOARD!
 X-Stream AGITATING IMPACT @ 40 gpm
 Dual High Pressure Arms- FAST Thru-put Rates
 Dual Step Pre-Soak Delivery

Heated Pre-Soak/ Chemical Supply Tank
 Wax/ Clearcoat Delivery
TRIPLE Color Foam Application
High Pressure Undercarriage
 4 Additional Chemical Delivery Outputs
 Spot Free On-Board Arch
 20 "Sudden Impact" High Pressure Nozzles
10-Light In-Bay Instructional Menu Sign
Deluxe Cantilever Track
 Auto Home & Re-Set
 Vehicles Sizing
10" Touch Screen w/ XRA Internet Remote w/ Instant Fault Notifications
 Complete Operating Software Package
Stainless Wheels w/ Sealed Stainless Bearings on S/S Rails
 X-Stream Graphics
Blowdown Freeze Protection
Door Controls

Available "2X-Series" Wash Options:

Virtual Vehicle Positioning
 Gantry & Track Neon Lighting
 Red & Green Bay Entry Light

***Wheel Cleaner, Wheel Blasters and Surface Agitation are not collectively offered on any competitors' machines! How do they CLEAN the car without directly cleaning the wheels or properly agitating the vehicles's surface?**

Very POPULAR Order!

Deal 1 Plus Blowers:

Add: 3 - Top 10 Hp Blowers @ 132 MPH!
w/ Arch, Controls & Starter Package

	"X-Series"	"X-Series"
	Single Wash	Two Washes
Retail Price:	\$83,500	\$167,000

Direct PRICE: **\$72,995** **\$139,990**

U-\$ave \$10,505 \$27,010

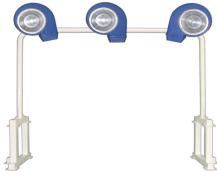
ADD: X-Stream Self Serv EQ:

Only **\$9,995** per Bay!
(min 2 bays)
What's Included: See Below!

Blower Options:

Dryer Countdown Timer	\$950
Center Oscillating Fan	\$1,750
Corner Fan "Side Trunks"	\$1,450
2- 10 Hp Additional Side Fans	\$4,500

Other Blower Systems Available: *Please Call*
40, 45, 60 & 80 HP Systems!



Deal 1 BEST Wash Plus Blowers:

Add: 3 - Top 15 Hp Blowers @ 142 MPH!
w/ Arch, Controls & Starter Package

	"2X-Series"	"2X-Series"
	Single Wash	Two Washes
Retail Price:	\$99,995	\$199,990

Direct PRICE: **\$86,995** **\$169,990**

U-\$ave \$13,000 \$30,000

ADD: X-Stream Self Serv EQ:

Only **\$9,995** per Bay!
(min 2 bays)
What's Included: See Below!

Blower Options:

Dryer Countdown Timer	\$950
Center Oscillating fan	\$1,750
Corner Fan "Side Trunks" (shown)	\$1,450
2- 10 Hp Additional Side Fans	\$4,500

Other Blower Systems Available: *Please Call*
40, 45, 60 & 80 HP Systems!



MOST POPULAR Order!

Deal 1 Plus Blowers & Entry System:

Add: Standard Guardian XP!
w/ Cash, Dial-up Credit, Loyalty
Voice Prompts, Printer & More

	"X-Series"	"X-Series"
	Single Wash	Two Washes
Retail Price:	\$92,995	\$185,990

Direct PRICE: **\$84,995** **\$164,990**

U-\$ave \$8,000 \$21,000

ADD: X-Stream Self Serv EQ:

Only **\$9,995** per Bay!
(min 2 bays)
What's Included: See Below!

Entry Systems Options are Available: *Please Call*
Other Manufacturers Available:
Unitec & Hamilton Goldline

Deal 1 BEST Wash, Blowers & Entry System:

Add: Standard Guardian XP!
w/ Cash, Dial-up Credit, Loyalty
Voice Prompts, Printer & More

	"2X-Series"	"2X-Series"
	Single Wash	Two Washes
Retail Price:	\$112,995	\$225,990

Direct PRICE: **\$96,995** **\$189,990**

U-\$ave \$16,000 \$36,000

ADD: X-Stream Self Serv EQ:

Only **\$9,995** per Bay!
(min 2 bays)
What's Included: See Below!

Options are Available: *Please Call*
Other Manufacturers Available:
Unitec & Hamilton Goldline



Other Popular Items:

Water Softener & Spot Free Systems:

Sized for Single Automatic & 2 Self Servs

1" Water Softener \$3,995

(Other sizes available per application)

Spot Free (R/O) System 1,000 gls/ day \$5,995

(R/O Includes Pressurization Pump!)

(Other sizes available per application)

*Note: Softener and R/O is usually necessary on most new installations!

RECLAIM Systems Available:

Usually not required: Please Call

Car Wash Doors: Vinyl & Poly Carbonate

8' x 10' from \$9,950 per Pair [Click HERE to SEE](#)

Other Sizes Available

Other Items Available Quoted Separately:

Vacuums, Fragrance, Shampoos, Islands, etc.

Air Station (coin op)

Car Wash Bay Doors (per customer spec)

5 HP, 230V Single Phase , 80 Gal. Air Compressor, Auto-Drain

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Water Softener & Spot Free Systems:

Sized for Single Automatic & 2 Self Servs

1" Water Softener \$3,995

(Other sizes available per application)

Spot Free (R/O) System 1,000 gls/ day \$5,995

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Air Station (coin op)

Car Wash Bay Doors (per customer spec)

5 HP, 230V Single Phase , 80 Gal. Air Compressor, Auto-Drain

X-Stream 'TANKLESS' Self-Serv Equipment Exclusive to X-Stream!

Only **\$9,995 each Bay** (min. 2 bays)

Standard Features:

Tankless Chemical System! Features Precise DOSATRON Chemical Injector Delivery to each Bay.

High Pressure Pump Station, 3HP-3PH , 4 GPM to 1800 psi (Direct Drive)

8 or 10 Position Mega Meter, Coin & Bills w/ Drawer (Vault optional)

Clear Coat Foam Wax System

Pre-Soak System High & Low Pressure!

Tire & Engine Cleaner System

Dual Boom Assy.-5'9"/6'3" w/- Mounting Plates

High pressure Hose pkg.

INCLUDES HI PRESSURE HOSE ASSYS FROM STATIONS TO BOOMS

Wire Run Package

INCLUDES RUN WIRE FROM STATIONS TO COIN METERS AND SYSTEMS

Trigger Wand Package

Foam Brush System

Weep Miser (winterization)

Options:

Triple Foam Wax System (Includes In-Bay Equipment)

\$1,000/ Bay

Rear In-Wall Changer

Please Call

Credit Card Acceptance (On Bill Changer and in Bays)

Please Call

X-Stream Structures:

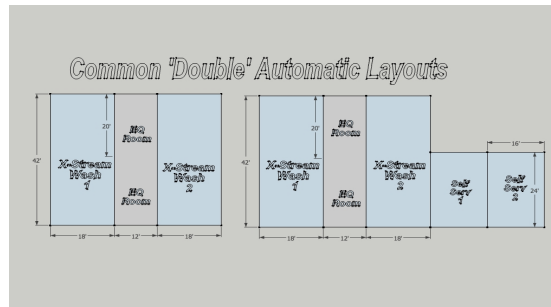
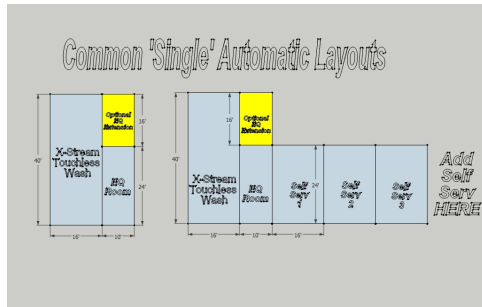
Single Automatic w/ Small EQ Room



DBL Automatic w/ Center EQ Room



Common Layouts:



Pricing: *INSTALLATION INCLUDED!*
Plus Freight

GLASS Single Automatic EQ Room:
 18' x 41' w/ 10' x 24' EQ Room: \$79,990
 18' x 41' w/ 10' x 41' EQ Room: \$89,990
 Add: 1st Self Serv Bay \$25,490
 Add: Each Additional Self Serv Bay \$18,990

Note: Lower Priced Non- Glass Buildings are AVAILABLE
Please Call

Pricing: *INSTALLATION INCLUDED!*
Plus Freight

GLASS Double Automatic w/ Center EQ Room:
 41' x 42' w/ Center EQ Room: \$139,990
 Add: 1st Self Serv Bay \$25,490
 Add: Each Additional Self Serv Bay \$18,990

Note: Lower Priced Non- Glass Buildings are AVAILABLE
Please Call

* Factory Direct Pricing means X-Stream is selling to you, the end user, at prices at or near traditional Distributor Pricing! Over 90% of X-Stream's customers are Factor Direct! The end user is responsible for providing the labor for any warranty repairs, general repairs and preventative maintenance. Structural issues will always be handled X-Stream. Since X-Stream has No Custom Parts with a Super Simplistic Design, owner operators easily perform the necessary repairs and maintenance with minimal mechanical ability. I always tell customers, if you are thinking of getting into the car wash business and you are 'not' mechanically inclined... you will be real fast! If you have been in the business longer than 5 minutes, you have often experienced the problems of HAVING to deal with other manufacturers' Distributors, especially in regards to wait times for service, expensive travel/ hourly rates and expensive 'custom' parts. Also, you are often encouraged or required to purchase on-going maintenance contracts on competitive models! X-Stream eliminated this requirement for you to HAVE TO use a Distributor! Therefore, the short-term and long-term costs of ownership with an X-Stream are SUBSTANTIALLY LOWER than with competitive models. We always WIN on our Purchase Price and even more so regarding the cost of ownership!

Don Rennie, President
Direct Cell 804-347-5838

Below are Some Commonly Priced Packages.
 However, if you are Buying within the next 60 days,
CALL Directly for BUY It *NOW!* Pricing

	X-Stream Basic Single	X-Stream BEST Single	X-Stream Basic Two Washes	X-Stream BEST Two Washes
X-Stream Wash	\$62,995	\$74,995	\$119,995	\$147,990
Factory Installation	\$7,990	\$7,990	\$13,983	\$13,983
Add: Blowers	\$72,995	\$86,995	\$139,990	\$169,990
Factory Installation	\$8,990	\$8,990	\$15,733	\$15,733
Add: Entry System	\$84,995	\$96,995	\$164,990	\$189,990
Factory Installation	\$9,900	\$9,900	\$17,325	\$17,325
Add: 1 Self Serv EQ Bay	\$89,990	\$106,990	\$174,985	\$199,985
Factory Installation	\$11,500	\$11,500	\$20,125	\$20,125
Add: 2 Self Serv EQ Bay	\$99,985	\$116,985	\$184,980	\$209,980
Factory Installation	\$13,000	\$13,000	\$22,750	\$22,750
Add: 3 Self Serv EQ Bay	\$109,980	\$126,980	\$194,975	\$219,975
Factory Installation	\$14,500	\$14,500	\$25,375	\$25,375
Add: 4 Self Serv EQ Bay	\$119,975	\$136,975	\$204,970	\$229,970
Factory Installation	\$16,500	\$16,500	\$28,875	\$28,875

*Add: Spot Free \$5,995

*Add Water Softener \$3,995

* Note: Priced for 1 Single Wash and 2 Self Servs

Add: Single Glass Bldg. 18' x 41' w/ 10' x 24' EQ RM.	\$79,990	Add: DOUBLE Glass Bldg. 41' x 42' w/ Center EQ RM.	\$139,990
Add: 1 Self Serv Building	\$105,480	Add: 1 Self Serv Building	\$165,480
Add: 2 Self Serv Building	\$124,470	Add: 2 Self Serv Building	\$184,470
Add: 2 Self Serv Building	\$143,460	Add: 2 Self Serv Building	\$203,460
Add: 2 Self Serv Building	\$162,450	Add: 2 Self Serv Building	\$222,450